# naturalicaFoods

Basic information



www.naturalicafoods.eu





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# story

100% natural chocolate products, chocolate cafes, the African village of Molly - Koyata in Liberia, international awards and top quality.



- Closely connected with the African country of Liberia and the village of Molly Koyata; every purchase of Teta Frida products supports the village
- The story of the Aunt from the end of the street, which is full of interesting life stories and experiences and which is the inspiration for chocolate products, local flavors and natural raw materials
- Chocolate cafes with a unique offer of natural products and sweets and a chocolate village in the Mariborsko jezero landscape park.
- Internationally awarded products, the most prestigious chocolate products and a position at the top of the elite of gourmet chocolate producers.



# 100% natural

- The best, fresh and 100% natural ingredients.
- Free from trans fat.
- They do not contain margarine or palm oil, but milk and cocoa butter.
- They do not contain syrups, but real fruit and fruit purees.
- They do not contain stabilizers, hardeners, preservatives, but are
- quickly frozen.
- They do not contain artificial dyes, but fresh fruits and vegetables are used for coloring.
- They do **not contain artificial flavors**, but only natural extracts, fresh fruit and real Tahitian vanilla.
- ADDED PROBIOTICS CHOBIOTICS





#### own R&D

- 110 employees
- State of art factory
- 10+ years of experience
- Company of the year 2018
- **250** products
- ► IFS Food 8.0 standard
- PLMAmember
- AAAbonus rating



# in-house design studio

A clearly defined visual image of the brand and its own designers who take care of coherent and attractive packaging.



The possibility of producing products under PL for large retailers and recognizable brands on the market.



State of the art factory confirms the highest quality of equipment, and thus of production processes.



Own department for research and development, which enables a constant offer of innovative and tasty products.

#### modern production plant



State-of-the-art technological equipment and constant upgrading of production lines and capacities.

#### **IFS Food certified**



We assign the highest priority to rigorous quality management. Our strict food safety system compliance with all legal requirements guarantees an interrupted chain of inspections and documentation for each stage of the production process.

# benefits of the brand

#### **Quality of the products**

**100% natural products** of premium quality and selected taste, chocolate with added probiotics.

#### Origin and availability

Our **own production** enables the constant availability of products; strategically located warehouse enables **easy loading and export.** 

#### **Brand recognition**

In Slovenia, the **brand is well**recognized, very popular among
consumers and has the status of a
quality brand. Based on this it is
possible to quickly **build recognition in**any country.

#### **Investment and trust**

Investment in marketing and willingness to cooperate with customers result in successful sales. Consumer trust and their satisfaction with our products are the most important foundations of success.

# Sustainability and environmental friendliness

**Recyclable packaging,** care for the environment, sustainable orientation.





# awards











## **Academy of** Chocolate



# **International Taste** Awards 2020















# products

100% natural products made from certified chocolate or in combination with chocolate with added ChoBiotics for general consumption and all age groups.



#### **Crunchies**

Crunchy bites of nuts and dried fruit topped with white, dark or caramel chocolate with added Chobiotics





#### Fruit covered in chocolate

**Choco Fruits:** freeze-dried fruit covered in dark or white chocolate with cream and added Chobiotics

**Choco Smoothies:** concentrated fruit cores topped with milk, dark or white chocolate with added Chobiotics

#### Fridika chocolate bar

Handmade chocolate bars combined with biscuit, cake, soft cream and chocolate topping with sprinkles and added Chobiotics











#### Other

**Chocolate Iollipops,** protein products Just Fruits: 100% fruit balls and cubes;

Cheesecake balls: barley malt balls covered in chocolate



#### slovenian market

#### **Available in:**

Hofer DM – Drogerie Markt

Lidl Kea

Spar Tuš drogerije

Mercator Baby Center, Müller

Jager

eLeclerc Mol, Petrol, Shell

petrol stations:













SLADICA S ČOKOLADO, BANANA IN KOKOS,

CELE JAGODE V BELI ČOKOLADI S KREMO CHOCO FRUITS, TETA

FRIDA, 100G

FRIDIKA, 47G





SPAR (A)



**tuš**drogerija





#### **BabyCenter**





od 179





# good practice

### Countries

Croatia, Bosnia and Herzegovina, Hungary Austria, Germany, Italy, Switzerland Spain, France, Estonia, Latvia, Lithuania, Iceland, Greece, Armenia, Czech Republic, Slovakia, Montenegro etc.

## Activities

IN/OUT promotions Aldi AT, CH & IT

Primaprix ESP & FR

Bingo & Tropic BIH

Parma Armenia

display with bestsellers

positioning on cashier

blok positioning on regular shelfs

giveaway promotions









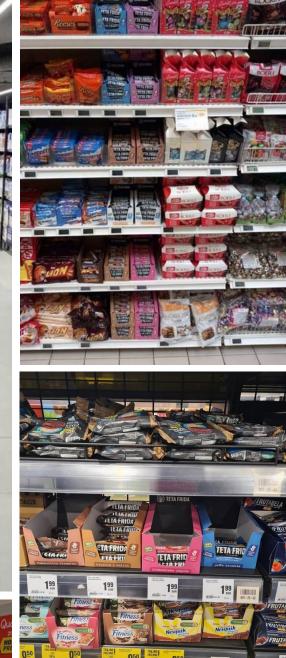






















## **New products**

Expanding the offer by adding always new, interesting and tasty products for mass consumption.

#### **Build a network**

Building sales and building a brand and recognition on the market.

### **Branding**

Building recognition of the brand on each territory with the desire to open new countries and cooperation with sellers of international format.

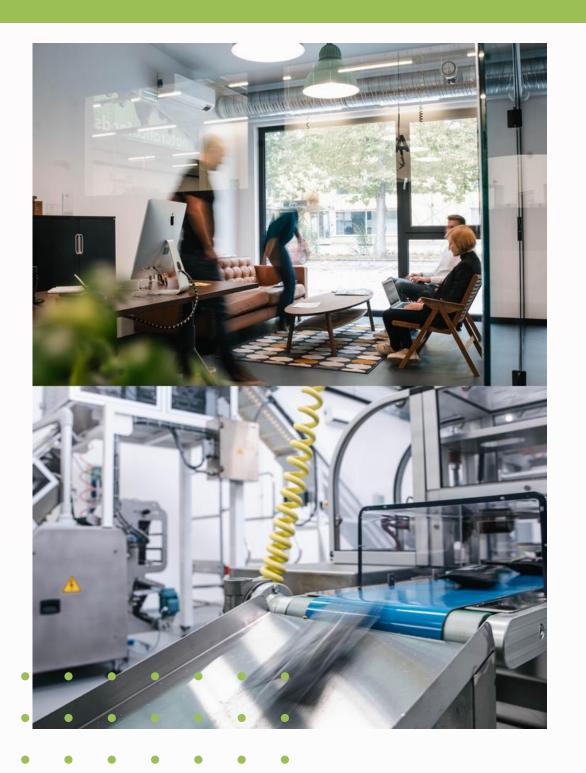
### Technological adjustment

Constant technological adjustments and investments in the improvement of existing production in order to optimize production processes and increase production capacity.





# naturalicafoods





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